

Daniel Butler

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- 📄 www.danielbutler.eu/wp-content/uploads/2021/09/CVDanielButler20210929-.pdf
- 📄 www.danielbutler.eu/experience-and-interests

SUMMARY

Global markets trader, sales, and product developer, focused on Climate Change solutions and Carbon Markets.

WORK EXPERIENCE

January 2015-June 2021

Consultant

- 🏢 Melbourne s.r.o
- 📍 Prague, Czechia

Expert knowledge of global carbon markets, emissions trading schemes, approved methodologies, and offset development.

Active in renewable investments, energy introduction, and carbon advisory for international clients.

Early mover in Greenhouse Gas Emissions Trading Scheme in Europe.

Experienced in broking EUAS, CERS, AAUs, RMU, ERUS, and various offsets across the globe.

Familiar with Carbon Footprinting, Responsible Investment, Taskforce on Scaling the Voluntary Carbon Market, IETA contract negotiations, Approved Technologies, REDD+, Carbon Registries; and principles of UNPRI, CDP, NetZero, LCI, and GHG Accounting.

Capable for project management working with NGOs and scientific institutions.

Research experience for various ETS in India, USA, China, and Korea.

- Authored Whitepaper on nanotechnology solution for pollution removal with the Czech Academy of Sciences using Photocatalytic technology.
- Introduced major utilities to gas hubs for setup services.

June 2011-November 2014

Senior Energy Trader, Negotiator

- 🏢 MND a.s
- 📍 Prague, Czechia

Hired to build trading desk REPUTATION and LIQUIDITY for European natural gas trading, gaining liquidity through trading relationships and exchanges, and registration of the company across the EU in a) exchanges, b) gas hubs, c) custodial and clearing services and d) regulatory compliance.

- Succeeded in negotiating 60 trading relationships under the EFET contracts (European Federation of Energy Traders).
- Set up 3 exchange memberships, access to 3 gas hubs, and custodial services.

February 2003-April 2011

Carbon Broker, Fund Developer

- ▣ Various growing Carbon Focused Entities
- 📍 Prague, Czechia

Experienced in broking EUAS, CERS, AAUs, RMU, ERUS, and various offsets across the globe.

- Set up first Emissions Allowance desk in Eastern Europe in 2004, with active trading and sales from East to West.
- Designed and set up an arbitrage fund that Bear Stearns offered to buy just before their collapse in 2007.

October 1996-January 2003

Emerging Markets Equities and Debt Sales

- ▣ Multiple Investment Firms; Prague, Kiev, Athens, Belgrade, Vienna - Prague
- 📍 Prague, Czechia

Active and successful sales of equities in Eastern European emerging economies. Expert at marketing, public relations, and roadshows. Successful in large volume sales trading across the region.

- Responsible for 50% of Czech stock trades for 6 month of the year on average.
- Brought first distressed funds to Belgrade in 2001 for Serbian FX Bonds.
- Advised on Serbian privatization packages.

July 1986-June 1996

FX Trader, Futures Broker, Institutional Sales

- ▣ Multiple Trading Banks and FCM
- 📍 Sydney, Australia

A number of Financial Trading Firms; USA and Australia - Sydney NSW

July 1986 to March 1996

From Backoffice to overnight trading and market making, and then to institutional sales to Asian early markets from Australia. Successful in sales and creating new business.

EDUCATION

1978-1985

Political Science

- 🎓 University of Washington
- 📍 Seattle, Washington, United States

Bachelor of Arts in Political Science

University of Washington-Seattle Campus - Seattle, WA

September 1978 to December 1985

SKILLS

Business Development Successful Sales Account Management Trading Equities Investment Banking
Public Relations Contract Negotiation Contracts Event Planning Marketing Product Development
Custodial Regulatory Compliance Emissions Writing Skills Presentation Skills Peoplesoft

CERTIFICATIONS

Futures Broking License

Sydney Futures Exchange, Australia

EXTRACURRICULARS

Board Member, SmilingCrocodile.org, a charity for special needs children in Czechia, India, Bangladesh, Sri Lanka, and Malawi.

WORK AUTHORIZATION

I am authorized to work in the following countries:

- United States
- Australia
- Czechia
- Poland
- New Zealand